

Abhishek Mani

+1 (646) 255-4878 am5506@columbia.edu New York, NY

Summary

Senior Product Manager with 7+ years of experience across fintech, travel tech, and healthcare. Specializes in 0-to-1 platform builds, credit risk acquisition, and regulatory compliance, with a track record of driving measurable impact across U.S., Australian, and APAC markets.

Experience

American Express, New York, NY
Senior Manager – Digital Product Management Mar 2025 – Present

- Spearheading **Project NOVA**, digitizing the end-to-end onboarding process for U.S. Corporate Cards, building from 0 to 1 on a net-new digital infrastructure; targeting an **addressable revenue of \$14B**
- Leading the migration of U.S. Corporate Card bank assets from TRS to AENB (Tier 4 to Tier 2), driving a projected cumulative **PTI impact of \$300M over 3 years**
- Launched Single Repayment Loans for the Business Line of Credit, boosting small business loan applications and increasing loan origination by **\$20M**

Manager – Digital Product Management Jun 2022 – Feb 2025

- Rebuilt the Blueprint Line of Credit decision-making platform and implemented new business strategies, increasing approval rates by **50%** and driving **\$115M PTI**
- Managed end-to-end digital credit risk acquisitions across Australia, Hong Kong, and the United Kingdom, generating **\$12M incremental PTI**
- Led bank-based underwriting expansion into the Australian market following market research, boosting approval rates by **30%**
- Streamlined regulatory compliance initiatives, achieving **cost savings exceeding \$600K** while maintaining continuous market acquisitions

HearMe, New York, NY
Product Manager Jul 2021 – Dec 2021

- Integrated an **AI-powered matching engine** into the core product to intelligently pair users with the most suitable listener based on their emotional needs, improving **user satisfaction by 20%**
- Advised CEO and COO on product strategy, roadmapping, and execution planning; managed **16 interns** across user acquisition, marketing, and partnerships workstreams

Amadeus Labs, Bangalore, India
Software Engineer Jun 2018 – Nov 2020

- Owned the full backend product lifecycle of an automation project from concept to delivery, achieving complete process automation and significantly reducing processing time
- Designed and documented internal tools through user studies conducted with cross-functional engineering teams

Skills

Product & Strategy: Product Development, 0-to-1 Builds, A/B Testing, Credit Risk, Regulatory Compliance

Data & Analytics: SQL, Python, Tableau, Power BI, Google Analytics, Machine Learning

Tools: JIRA, Confluence, Figma, Adobe XD, Asana, AWS S3, Git

AI & ML: AI Product Development, LLM Integration, Recommendation Systems, Prompt Engineering

Education

Columbia University, New York, NY
MS, Management Science & Engineering; GPA: 3.79 Jan 2021 – May 2022

Vellore Institute of Technology, Chennai, India
BTech, Electronics and Communication Engineering; GPA: 3.97 Jul 2014 – Apr 2018